



## Richelle Kalnit

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Richelle Kalnit manages intellectual property disposition engagements for Hilco Streambank. On the sell side, she assists clients in developing a marketing plan for their brand and other intellectual property assets and implementing that plan by thoroughly canvassing the marketplace. Her ultimate focus is bringing that process to a value maximizing conclusion, whether through an auction or private sale. She also assists clients who are looking to purchase intellectual property assets, as well as lenders who count intellectual property as their collateral. Richelle has experience in the sale of intellectual property assets in bankruptcy, out-of-court sale processes, Article 9 foreclosure transactions, receiverships and assignments for the benefit of creditors. She also works closely with consumer privacy ombudsmen when they are appointed in connection with the sale of personally identifiable information in bankruptcy.

She is a founding member and co-chair of the Hilco Global Women's Business Resource Group.

Richelle joined Hilco Streambank with more than a decade of legal experience. Most recently, Richelle was a member of the bankruptcy and restructuring group of Cooley LLP. During her tenure at the firm, she managed the sale, reorganization and/or liquidation of several of the nation's most prominent retailers, consumer product companies, hotels and restaurants. Richelle began her career at the law firm King & Spalding LLP.

She graduated from the University of Pennsylvania, cum laude, and received her law degree from the Benjamin N. Cardozo School of Law at Yeshiva University, where she graduated cum laude and was in the top 10% of her class. She is a member of the University of Pennsylvania Professional Women's Alliance, the Turnaround Management Association, the International Women's Insolvency & Restructuring Confederation and the National Association of Bankruptcy Trustees.

